

Mergers and Acquisitions

We take the risk out of corporate transactions and ensure you fully understand the potential exposures you may inherit on the acquisition of a new business. Similarly, if selling, we can ring-fence the risks to make the business more attractive for disposal.

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Our aim at Jobson James is simple - to add value to the transaction process and aid the efficient completion of deals.

We can help with:

Corporate Transaction Risk Solutions

We can deliver traditional Warranty and Indemnity cover and also support and mitigate the wider risks associated with, and arising out of, corporate transactions. We can provide bespoke policies to incorporate any aspects of the following:

- Warranty & Indemnity Insurance
- Successor Liability
- Prospectus Liability
- Contingent Risk
- Corporate Tax Indemnity
- Environmental Liabilities

Due Diligence and M&A Consultancy

Risk and Insurance matters can often be overlooked until the final stages of a deal so delaying, and even in some cases, preventing, a satisfactory conclusion. At Jobson James we will undertake risk and insurance due diligence exercises on companies to compliment a client's or advisor's own investigations.

Using our expertise to identify potential areas of exposure, we can help both vendors and purchasers to plan for future contingencies and address any issues arising in the negotiation phase. In this way, any unbudgeted costs can be avoided on the completion of a deal.

Key areas we can review and report on include:

- The structure and financial impact of the cost of insurance
- The key risk areas inadequately protected by insurance or management controls
- Compliance with statutory regulations
- Identification and quantum of potential contingent liabilities
- SPA liability issues
- Recommendations on insurance programme design and considerations post closure

Environmental Considerations

This is a growing area, particularly in the current climate. If a transaction is concluded when there are environmental liabilities and these have not been identified and evaluated, and measures put in place for their mitigation, the repercussions can be far reaching. Future earnings could be affected leading to reduced profitability and, in the extreme, legal action could arise.

To avoid all this, at Jobson James we can put in place cover for:

- Unknown or quantified environmental risks
- Potential remediation cost estimates
- Liability buy outs and contingency risks

Portfolio Programmes

We can structure insurance programmes for clients who have a portfolio of businesses. This can be done via one master programme or a series of programmes that leverage buying power within the insurance markets. Putting these programmes together enables us to:

- Drive cost efficiencies and provide tangible savings for clients
- Ensure that the insurance programme design is optimised with seamless cover
- Provide a one stop shop for service, claims and management reporting

Financial Conduct Authority

We are regulated by the Financial Conduct Authority and fully support their aims and objectives. We operate our business through management actions and behaviours that aim to create trust and fair outcomes for our customers, peers and the Regulator. Conduct Risk Management is embedded in our culture and is embraced by every employee.

Contact Us

For more information on this and other services we provide, please contact:

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